



# HBAMT

Home Builders Association of Middle Tennessee

# JOIN!

**What is the Home Builders Association of Middle Tennessee (HBAMT)?** The HBAMT is a voluntary not-for-profit trade association dedicated to promoting the American dream of homeownership to all Middle Tennessee residents.

## MEMBERSHIP APPLICATION - Please fill out the following form and return it to: HBAMT, 9007 Overlook Blvd., Brentwood, TN 37027 - Ph: 615/377-1055 | Fax: 615/377-1077

Your membership designation will be:

- Builder  Associate

Company \_\_\_\_\_

Phone \_\_\_\_\_

Fax \_\_\_\_\_

Address \_\_\_\_\_

Email \_\_\_\_\_

County \_\_\_\_\_

Contact Person (Mr. Mrs. Ms.) \_\_\_\_\_

Type of Business \_\_\_\_\_

Contractors License # \_\_\_\_\_

In addition to the regular HBAMT events, please notify me of the following chapter (county) meetings:

- |  |                                      |                                 |
|--|--------------------------------------|---------------------------------|
| <input type="checkbox"/> Cheatham        | <input type="checkbox"/> Dickson Co. | <input type="checkbox"/> Maury  |
| <input type="checkbox"/> Metro/Nashville | <input type="checkbox"/> Robertson   | <input type="checkbox"/> Sumner |
| <input type="checkbox"/> Williamson      | <input type="checkbox"/> Wilson      |                                 |

**BUILDERS ONLY** - unless you are a builder or land developer, you do not need to fill out this section.

Please check the following descriptions which best describe your building activities. (You may select up to three.)

- Single Family Spec/Tract Building
- Single Family General Contracting
- Single Family Custom Building
- Remodeling
- Land Development

Please complete the following by checking the answer that best describes your building activity.

Annual dollar volume of new residential construction and/or development:

- |  |  |
|--|--|
| <input type="checkbox"/> Under \$500,000           | <input type="checkbox"/> \$500,000 - \$999,000     |
| <input type="checkbox"/> \$1 million - \$4,999,999 | <input type="checkbox"/> \$5 million - \$9,999,999 |
| <input type="checkbox"/> \$10 million or more      | <input type="checkbox"/> No construction activity  |

Number of residential units built in the last 12 months:

- |   |  |
|---|--|
| <input type="checkbox"/> 0 units          | <input type="checkbox"/> 1 to 10 units   |
| <input type="checkbox"/> 11 to 25 units   | <input type="checkbox"/> 26 to 100 units |
| <input type="checkbox"/> 101 to 500 units | <input type="checkbox"/> Over 500 units  |

Including yourself, what is the number of your total paid employees (write in your answer): \_\_\_\_\_

**PLEASE READ:**

By signing the application below, builders agree to be charged a \$25 assessment fee for each building permit they pull throughout the calendar year of their membership. Assessment fees are used solely to help fund our efforts to fight anti-housing and anti-growth legislation and to defend the housing industries ability to thrive.

I agree to abide by the By-Laws and the Code of Ethics of HBAMT, NAHB and HBAT. A remittance of \$607 representing annual dues of \$557 and an initiation fee of \$50 accompanies this application. Contributions or gifts to the Home Builders Association of Middle Tennessee are not deductible as charitable contributions for federal income tax purposes. However, dues payments may be deductible as an ordinary and necessary business expense. Additionally, builders agree to be charged a \$25 assessment fee for each building permit they pull throughout the calendar year of their membership. Assessment fees are used solely to help fund our efforts to fight anti-housing and anti-growth legislation and to defend the housing industries ability to thrive.

Applicant \_\_\_\_\_

Sponsor \_\_\_\_\_

Payment  Check enclosed  Credit Card

Credit Card \_\_\_\_\_ Credit Card # \_\_\_\_\_ Exp. \_\_\_\_\_

Credit Card V-Code \_\_\_\_\_

The "v-code" is found on the back of the card, usually printed or embossed atop or near the signature strip. It is comprised of three digits found to the right of a longer number.



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# MEMBERSHIP BENEFITS

**Membership in the HBAMT provides a unique variety of opportunities for you to promote your business and to network with other industry professionals. In fact, we provide so many opportunities it's hard to keep up with them all!**

## Respect and Recognition

Your membership offers you an opportunity to gain recognition in your community & the respect of your fellow professionals.



## Prestige

A good reputation is worth its weight in business. As your representative in the industry, we work to present the high-caliber image you want to project; solid citizen, involved community leader, and trustworthy business person.

## Professionalism

As members, we work together to uphold professional business standards. We feel it's our obligation to encourage ethical practices within the industry & with the public.

## Golden Opportunities

Business people find it pays to belong to the HBAMT. What other organization gives you the information, representation, recognition, and prestige that being an HBAMT member does? All at one low, tax deductible fee. Think about it: "It's just good business to become a member."



## Membership Meetings

Share ideas and information, touch base with builders, subcontractors, and suppliers at our monthly meetings. Each program is designed to educate, inform, and keep you up to date on trends in the industry.

## Educational Opportunities

As a member, you'll have an opportunity to attend local & national seminars sponsored by the association. NAHB's Builder's Show offers you a chance to join others in the industry to learn about housing & your business management.



## Special Resources

Find news & info on matters that affect your business in "The Nail" and NAHB's "Builder" magazine. The Nail keeps you up to date locally. NAHB's Builder brings you the latest from the Capitol, while THBA's monthly magazine covers the state.

## State and National Membership

For a low, one-time fee you automatically become a member of the HBAMT, the Home Builders Association of Tennessee, and the National Association of Home builders. You also receive all the benefits we've listed here.

## Representation

As your representative on Capitol Hill & at the State House, the HBAMT works tirelessly to win favorable legislation affecting the industry.



## Promoting the Industry

To enhance your sales opportunities, the HBA sponsors events like the Home Show, Showcase of Homes, Parade of Homes and Builder's Show. All events are designed to help you sell your product and/or service.

## Friendship and Fun

You'll enjoy meeting people & having fun during our social events. The annual golf tournaments, the chili cook-off, the summer fish fry & other year round social events allow associate members to meet builders & developers in a relaxed atmosphere.

## Membership Directory

Look no further for members' names and company contact details. You'll find it all in the annual HBAMT directory. Mailing labels and other sales support items are also available at low fees to all members.



## HBAMT Builder's Show

A unique opportunity for Associates to display their products and services to Builder Members in a festive, fun-filled evening. Where else can you make hundreds of sales calls in one day?

## Parade of Homes

The popular Parade of Homes gives builder members the opportunity to present their homes to the public during a highly publicized two-week event. Associates can participate in a variety of promotional capacities.

